





PLACEMENT BROCHURE



## FROM THE DESK OF THE CHANCELLOR

### **Dr. Ashok Gupta**

Dear Recruiter,

Greetings from IIS (deemed to be University)!

I take this opportunity to welcome you to the recruitment drive at IIS (deemed to be University), Jaipur for the MBA batch of 2022-24. The University has crafted and developed the MBA Programme meticulously to prepare the students to take up positions as global organizational leaders and add value to their respective organizations. This brochure will help you to understand the overall programme structure, activities and the placement process.

The programme is a perfect amalgamation of universal management concepts and world-wide practical applicability of business sensibilities. Our MBA Programme is anchored to the vision and mission of the University of making our students competent for the business world as well as delivering their responsibilities towards social upliftment. .

During their two year long course at the university the students have taken part in extra-curricular activities and honed their personalities. They have been part of various clubs and societies at the University and have organized several events that have enhanced their skills of planning, organizing and execution. The University has instilled a sense of ethics and integrity in the students which will help them to excel in their professional careers. Soft skills training has been an ongoing process comprising regular presentations, report writing, event management and insistence on a formal dress code.

Our students are fully equipped and have the caliber to take on the modern day challenges in the present corporate world and add value to the organizations they join. We look forward to a long and enriching relationship with your organization.

Dr. Ashok Gupta

Chancellor

#### PLACEMENT OFFICER'S

### **MESSAGE**

### Ms. Neha Choudhary

Dear Recruiter,

IIS (deemed to be University) has a full-fledged Training & Placement Cell which looks in to the overall planning and execution of career guidance, career counselling, and employment opportunities for the students of IISU. The cell ensures that representatives from various multi-national companies and other recognized educational institutions visit the University, not only to apprise the students of the various courses and jobs available but also to select and train them for requisite job skills.

It is with immense pleasure, I extend a very warm invitation to companies to visit our campus and be a part of the placement drive 2024. Would like to place it on record our deep sense of gratitude to all the companies who visited our campus during 2022–24. The current batch of final year students (2024) has been trained in all aspects, technical as well as on soft skills. If you are looking for the best business talent, IISU is one of the best choices that can meet your expectations and contribute to your human resource talent pool.

Ms. Neha Choudhary
Placement Officer

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PLACEMENT COORDINATOR'S

**MESSAGE** 

### Dr. Purnima Sharma

IISU-Faculty of Management Studies has been established to adopt and impart value based education to bridge a gap between Management Students and Business organizations. Corporate expectations have increased, in this immensely competitive posture, from Management graduates. At IIS (Deemed to be University), students have been trained for enhancing their management abilities. This has been supplemented by all round personality development. A proactive learning style and meticulous academic procedure has equipped the students to do extremely well in various demanding situations of the corporate world.

At IISU, students are encouraged to think unencumbered by prejudices, and understand what is beyond the obvious. We are confident that, in our students you will find – a good leader, a hard worker and all that goes into the making of a good manager. On behalf of IISU, we extend a very warm welcome to all the recruiters for the placements 2024 and look forward to a mutually rewarding relationship.

Dr. Purnima Sharma Placement Coordinator Dept. of Management Studies































































### **STUDENT PROFILE**

(with Specialization and Internship Details)



**Aaliya Khan**MBA-IB
Saleem's Creation
Kota



**Aastha Gupta**MBA-Finance
India Post Payments Bank,
Jaipur



**Aastha Miglani** MBA-Finance Ramanand Goyal & Co. Jaipur



**Abeera Siddiqui** MBA-HRM Startek, Gurugram



**Archika Khuteta** MBA-HRM Malani Implex, Jaipur



Avantika Mundra MBA-HRM Vimarse Infotech India Pvt. Ltd., Jaipur



Darshani Sharma MBA-Finance Staffin Solutions LLP, Jaipur



**Dharna Jain** MBA-ABM Staffin Solutions LLP., Jaipur



**Diksha Sharma**MBA-HRM

TTL Engineering Pvt. Ltd.

Gurugram



**Dikshita Parwani** MBA-IB Durapid Technology Jaipur



**Divyanshi Sharma** MBA-HRM Yashaswi Bhav, Jaipur



Harshita Sharma MBA-HRM Lumec Corporation Mathura



**Khushi Shukla**MBA-Finance
India Post Payments Bank,
Kanpur



**Kratika Jain**MBA-Entrepreneurship
IBV Technologies Pvt. Ltd.
Jaipur



Kritika Maheshwari MBA-ABM The Wellness Shop Jaipur



Kumkum Choudhary MBA-HRM IIEMR, Jaipur

## **STUDENT PROFILE**

(with Specialization and Internship Details)



Madhuri Singh MBA-HRM MAX Hospital Gurugram



**Mahima Jain**MBA-Finance
Mahindra Finance
Jaipur



Manisha Chauhan MBA-TTM Hotel Marriot, Jaipur



**Manvi Pareek** MBA-HRM Hotel Clarks Amer Jaipur



**Mitika Sethi** MBA-Finance RIICO, Jaipur



**Neetu Chopra** MBA-HRM Pomcha, Jaipur



**Neha Chaturvedi**MBA-HRM
Fortis Healthcare Limited
Jaipur



**Nisha Goyal**MBA-Finance
Vibgyor Advicorp Pvt. Ltd.
Mumbai



**Nivedita Kala** MBA-ABM Untangle Design Jaipur



**Pooja Kapoor** MBA-HRM Hotel Clarks Amer Jaipur



**Prachi Jain**MBA-Finance
India Post Payments Bank,
Jaipur



**Pragati Jangid** MBA-HRM Krishna Alankar Infrasky LLP, Jaipur



**Preeti Raj**MBA-HRM
Shree Laxmi Shri Finance
Goals, Mumbai



**Priyanka Gurjar**MBA-Finance
The Leading Solutions
Jaipur



**Raksha Jain** MBA-HRM Vimarse Infotech India Pvt. Ltd. Jaipur



Rakshita Jain MBA-HRM Cocoon Hospital Jaipur

## **STUDENT PROFILE**

(with Specialization and Internship Details)



**Rukmani Verma** MBA-HRM Hotel Clarks Amer Jaipur



**Sakshi Agarwal** MBA-Finance Bharati Airtel Jaipur



**Sezal Goyal** MBA-IB Shree Vishwanath Overseas, Jaipur



**Shalu Kumari**MBA-Entrepreneurship
Science First Technologies
Pvt. Ltd. Faridabad



**Shreya Bang**MBA-HRM
Fortis Healthcare Ltd.
Jaipur



Shreya Rawat MBA-HRM Cocoon Hospital Jaipur



**Shruti Chordia**MBA-ABM
The Leading Solutions
Jaipur



**Shruti Vasudev** MBA-HRM Dainik Bhaskar Kota



**Surabhi Bansal**MBA-Finance
The Leading Solutions
Jaipur



**Vandana Yadav** MBA-Finance Tax2Win Jaipur



Vilakshana Rathore MBA-HRM Hotel Clarks Amer Jaipur

#### **MBA CURRICULUM**

Department of Management Studies offers Master of Business Administration (4 semesters); Specialization in the areas of International Business (IB), Human Resource Management (HR), Finance (FM), Advertising & Brand Management (ABM), Tourism Management (TTM) & Innovation, Entrepreneurship & Venture Development (IV), with career oriented add on courses.

The Department is privileged to have esteemed full time faculty members who have been trained at top universities across the nation. All the faculty members are doctorates from reputed Universities and are currently engaged in high value research.

The department also organizes professional seminars and interactive sessions with prominent personalities from premier B-schools and Corporates all over the country. The interactions with the industry and business community has been helping the students to understand the current needs of the industry and educating the students accordingly so as to groom them to be in a better place tackling the challenges in a dynamic environment.

#### **SEMESTER I**

#### **Core Courses**

Fundamentals of Management Managerial Economics Information Technology for Management Research for Management Accounting for Managers

#### **Elective Courses**

Elective 1 Elective 2

#### **Research Component**

Seminar on Contemporary Issues

#### Ability/Skill Enhancement

Community Engagement Services Communication Skills and Time Management

#### **SEMESTER II**

#### **Core Courses**

Organizational Behaviour Marketing Management Human Resource Management Business Environment Financial Management

#### **Elective Courses**

Elective 1 Elective 2

#### **Research Component**

Seminar Presentation and Viva Voce

#### **Ability/Skill Enhancement**

Community Engagement Services-II Resume Building , GD-PI and Business Etiquette

#### **Summer Training**

On completion of the first two semesters in the first year and before the commencement of the third semester in the second year, a student is required to undergo Internship in an organisation. A report based on the internship shall be submitted within four weeks from the commencement of the third semester. The report shall be evaluated along with semester end exams of Semester III. Student shall undergo 8 weeks internship programme carrying 6 credits.



#### SEMESTER III

#### **Core Courses**

Universal Human Values-I Innovation and Entrepreneurship

#### **Electives**

Elective 1, Elective 2, Elective 3, Elective 4 Elective 5

#### **Research Component/Field Work**

Corporate Internship & Viva Voce Synopsis of Dissertation

#### **Ability/Skill Enhancement**

Social Media Networking & Presentation Skills

#### **SEMESTER IV**

#### **Core Papers**

Universal Human Values-II
Business Ethics & Corporate Governance

#### **Electives**

Elective 1, Elective 2, Elective 3, Elective 4
Elective 5

#### Research Component/Field Work

Dissertation & Viva Voce

#### Ability/Skill Enhancement

Team Building and Stress Management

## Human Resource

- History and Evolution of HRM
- Business Communication
- Human Resource Development
- Industrial Relations
- Labour & Social Security Laws
- Strategic Human Resource Management
- Advanced HRM
- Compensation Management
- Human Resource Information system
- Project Management
- Organization Development and Change
- International Human Resource Management
- Talent Management and Retention
- Performance Management

## International Business

- Basics of International Business
- India and Global Economy
- Cross Culture Management
- India's Foreign Trade Policy
- International Financial Management
- Merger and Aquisition
- International Marketing
- International Logistislics Management
- Fundamentals of French-i
- Listening and Speaking Skills in French-i
- Fundamentals of German-i
- Listening and Speaking Skills in German-i
- Global Strategic Management
- Managing Risk in International Business
- Export Import Documentation and Procedure
- Int. Human Resource Management
- International Supplychain Managemnt
- Fundamentals of French-ii
- Listening and Speaking Skills in French-ii
- Fundamentals of German-ii
- Listening and Speaking Skills German-ii
- International Trade Relations



## Tourism Management

- Basics of Tourism
- Tourism Resources and Product
- Travel Agency Management
- Tourist Transport Management
- Tourism Operations
- Sustainable Tourism Management
- Destination Marketing
- Adventure Tourism Concepts & Management
- Fundamentals of French-I
- Listening and Speaking Skills in French-I
- Fundamentals of German-I
- Listening and Speaking Skills in German-I
- Tourism Planning & Development
- Air Cargo Operations and Management
- Tour Package Operation & Management
- MICE
- Fundamentals of French-II
- Listening and Speaking Skills in French-II
- Fundamentals of German-II
- Listening and Speaking Skills in German-II

### **Finance**

- Management of Financial Institutions
- Banking Services Operations
- Management of Financial Services
- Insurance management
- Management Accounting
- Strategic Financial Management
- Practical Approach to Financial Analysis
- Merger & Acquistions and Corporate Structuring
- Security Analysis
- Portfolio Management
- Foreign Exchange Management
- Investment Management
- Financial Derivatives
- Project Management

## Innovation, Entrepreneurship & Venture Development

- Start-Up & Start Up-Ecosystem
- Social Entrepreneurship
- New Venture Establishment and Management
- Innovation Development and Management
- Business Policy and Strategic Management
- Venture Capital Funding
- International Business Enviornment
- Production and Operations Management
- E-commerce and Digital Marketing
- IPR Management
- Legal Framework for Business
- Skill Certification-I
- Skill Certification-II
- Action Learning: Venture Establishment

## Advertising & Brand Management

- Basics of Advertising
- Business Communication
- Integrated Marketing Communications
- Fundamentals of Brand Management
- Advanced Advertising Management
- Digital Marketing Management
- Advertising Media and Research
- Product and brand management
- Product and Brand Management
- Graphic Designing i
- Consumer Behavior
- Strategic Brand Management
- Customer Relationship Management
- Brand Equity and Valuation
- Graphic Designing II



## **CAMPUS PLACEMENT 2024**

## **CONGRATULATIONS**





Aastha Miglani MBA-Finance (2022-24) Zucol Services Pvt. Ltd., Jaipur



Aastha Gupta MBA-Finance (2022-24) NK Kothari Finserve Pvt. Ltd., Jaipur



Diksha Sharma MBA-HR (2022-24) Talent Acquaintance, Jaipur



Kumkum Choudhary MBA-HR (2022-24) AIR India, Delhi



Shruti Vasudev MBA-HR (2022-24) Four Cross Media, Jaipur



Khushi Shukla MBA-Finance (2022-24) Proowrx Knowledge Centre, Jaipur



Mahima Jain MBA-Finance (2022-24) CBI Solutions, Jaipur



Nisha Goyal MBA-Finance (2022-24) Design 2 Occupancy, Jaipur



Prachi Jain MBA-Finance (2022-24) NAV, Jaipur



Darshani Sharma MBA-Finance (2022-24) Groww, Jaipur



Mitika Sethi MBA-Finance (2022-24) CBI Solutions, Jaipur



Raksha Jain MBA-HR 2022-24 QSS Global LLP, Jaipur



Shreya Bang MBA-HR 2022-24 Four Cross Media, Jaipur



Priyanka Gurjar MBA-Finance (2022-24) CBI Solutions, Jaipur



Surabhi Bansal MBA-Finance (2022-24) Activant Solutions Pvt. Ltd., Jaipur



Divyanshi Sharma MBA-HR 2022-24 Swadeshi Pitara, Jaipur



Harshita Sharma MBA-HR 2022-24 Four Cross Media, Jaipur



Pragati Jangid MBA-HR 2022-24 QMS India Ltd., Jaipur



Preeti Raj MBA-HR 2022-24 Staffin Solutions, Jaipur



Shruti Choradia MBA-ABM 2022-24 Design 2 Occupancy, Jaipur



Vilakshana Rathore MBA-HR 2022-24 BMW Sanghi Classic, Jaipur



Dikshita Parwani MBA-IB 2022-24 EDUVisa, Jajpur



Kritika Maheshwari MBA-ABM 2022-24 Design 2 Occupancy, Jaipur



Pooja Kapoor MBA-HR 2022-24 Proowry Knowledge Gentre, Jaipur



Neha Chaturvedi MBA-HR 2022-24 Integrated IT Service & Consulting, Kota



Abeera Siddiqui MBA-HR 2022-24 Weddingz Mantra, Jaipur



Manisha Chauhan MBA-TTM 2022-24 The Gem & Jewellery Export Promotion Council, Jaipur



Vandana Yadav MBA-Finance (2022-24) Tax2Win, Jaipur

## BUDDING ENTREPRENEURS









Dr. Ashok Gupta Chancellor



# BOARD of MANAGEMENT



Prof. T.N. Mathur Vice-Chancellor



Prof. Raakhi Gupta Registrar Secretary-Ex-Officio



Prof. K.S. Sharma In lieu of Pro Vice Chancellor



Prof. M.K. Sharma Dean of Faculty Member



Prof. Roopa Mathur Dean of Faculty Member



Nominee of the Govt. of India



**Prof. Sukhadeo Thorat** Former Chairperson, UGC, New Delhi Chancellor's Nominee



Prof. V. K. Singh Professor, I.I.T., Kanpur Chancellor's Nominee



Prof. Harivansh Chaturvedi Director, BIMTECH, Greater Noida Chancellor's Nominee



Prof. Ila Joshi Member



Dr. Rimika Singhvi Member



Sh. Rajeev Sogani Nominee of the Sponsoring Body



Prof. Nisha Yadav Nominee of the Sponsoring Body



Dr. Deepika Singh Nominee of the Sponsoring Body

#### **SPECIAL INVITEES**



Emeritus Professor I.I.T., Mumbai



Prof. Dipan K. Ghosh Sh. Ratnesh Kashyap



Sh. Ajay Kala Hony. Secy. Jaipur Chamber of Commerce & Industry



Prof. Manju Nair Principal & Director, ISIM, Jaipur



Prof. Pradeep Bhatnagar Dean of Faculty



Shri Ashish Desai Dean of Student Affairs Nirma University, Ahmedabad



Ms. Pragya Mehta Soft Skills Trainer, Kota



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